### **Position Specification**

## Manufacturing Company Controller

#### The Company

Our client is an industry leading manufacturer in the trailer industry. with eight manufacturing facilities strategically located across the United States. Their offerings focus on utility trailers and cargo trailers.

#### The Position

#### **Business Unit Location**

**Southeast United States** 

#### Travel

The ideal candidate can work remote and commute 2-3 days per week.

#### Reporting Relationship

The Controller will report directly to the Corporate Controller and on a dotted-lined basis to the President of the Company.

#### **Position Summary**

The Controller will be responsible for all accounting aspects of the Company collaborating with all members of the leadership and executive team in successfully managing the operations and meeting financial objectives. The Controller will provide strategic leadership, vision and direction to the finance and the accounting departments. This includes providing reliable and timely financial statements to make effective decisions for continued growth and success of the company.

#### Specific Responsibilities

- Oversee all aspects of the financial statement and close processes.
- Manage, lead and motivate a group of fourteen team members in the accounting group.
- Develop and strengthen the internal accounting and control environment.
- Work with the executive team to reduce costs, improve margins and improve cash flows.
- Lead the quarterly review and annual audits by the independent auditors.
- Present the monthly financial results to the corporate office.
- Prepare and manage the budgeting and forecasting processes.

#### The Candidate

#### **Education**

Undergraduate degree in Accounting or Finance. CPA required. MBA is preferred.

# Pearson Partners International

#### **Professional Qualifications**

- Minimum of 10 years of progressive accounting experience
- Minimum of 5 years of experience in a leadership and management role.
- Candidate will currently be a controller or assistant controller in a public company.
- Strong knowledge of accounting standards (GAAP), internal controls and financial reporting.
- Proficiency in ERP software, Excel, PowerPoint, etc.

#### **Personal Characteristics**

- Strong work ethic
- Self-motivated
- Passion for financial leadership
- Ability to work in the detail but step-back and present the big picture
- Strong sense of ethics
- High intellectual curiosity
- High energy and enthusiasm
- Meticulous attention to detail
- Great collaborator

#### To learn more about this opportunity or provide a confidential referral, please contact:

Pearson Partners International, Inc. 8080 N. Central Expressway, Suite 1200 Dallas, Texas 75206 214-292-4140 — Fax response@pearsonpartnersintl.com

#### Please use this reference code in the subject line of your response:

Reference Code: 523-03\_Controller\_PPI

#### **Learn more about Pearson Partners:**

Visit our website and follow us on LinkedIn, Twitter and Facebook.