

Position Specification

Transportation Industry
Vice President, Innovation and Technology

The Company

A high-profile transportation alliance.

The organization is building a vision for the future which includes a significant change in strategic direction. The new vision will build on current benefits highly valued by customers to be supplemented with a new stream of, largely, digitally enabled initiatives. An additional objective of the new direction is to remove delivery complexity for alliance members, helping them drive down their own unit costs. A cornerstone of the vision will be creative and proactive uses of technology.

The Position

Location

Any major city.

Overview

This newly created role will lead the evolving company's innovation and technology efforts to ensure they are current and always at the forefront of the next trend. This encapsulates contemporizing the existing suite of benefits and customer facing efforts (apps, social media, portals, customer service, communication tools, etc.).

Reporting Relationship

The Vice President, Innovation and Technology will report directly to the CEO. He or she will manage a central innovation and technology team in addition to coordinating with the CIOs of all alliance members to achieve the company's vision and technology strategy.

Responsibilities

- Cultivate strategies and technology solutions to make it easier for the company's alliance members and its customers, particularly high value customers, to travel across member carriers spanning multiple countries around the globe.
- Provide leadership and galvanize alliance members around the successful execution of the company's customer value proposition.
- Develop and implement a technology vision and roadmap consistent with the customer value proposition and beyond.
- Instill an innovative and disruptive mindset into the management company, vision, and through all its member activities.
- Deliver "out of the box" thinking and ideas that strongly challenge the status quo by looking at issues and strategies through a different and non-traditional transportation-centric lens.

- Proactively enable new tools and technology platforms in coordination with the company's sales and customer service teams to attract new customers and retain current customer base.
- Adopt a business focused approach with clear ROI metrics to support business decisions.
- Build and nurture the innovation and technology team, i.e. provide team members with professional growth opportunities (succession planning, leadership development) and form a pleasurable work environment.
- Oversee, manage and streamline existing internal technology operations.

The Candidate

Education

- Bachelor's degree or equivalent required, (Masters or equivalent preferred) with significant experience leading innovations and technology.

Professional Qualifications

- Adept with digital platforms and is social media savvy.
- Strong interpersonal and leadership skills to build rapport with superiors, peers and staff.
- Strong planning skills, with the ability to tackle complex business issues in multi-cultural environments. Ability to manage cross-culturally, both internally and externally.
- Well-developed ability to work and build trust with alliance members' senior level staff and outside parties – highly capable of influencing across all functions.
- Strong project management skills, with ability to prioritize and focus on the key issues while maintaining attention to detail.
- Highly effective communication skills. Multi-language capabilities a definite asset.
- Ability to manage a heavy travel schedule.
- Assertive, self-directed and proactive with political wisdom and discerning judgment.
- Superior planning and organizational skills with a strong aptitude for detail. This should be coupled with a polished presentation style.
- Ability to earn the trust of others, be non-political, and can couple this with the ability to stand their ground in a positive manner on important matters.
- Must have strong planning and organizational skills and must be able to achieve desired business results, facilitate change and lead the team in demanding and sometimes challenging situations.
- Personal qualities of integrity, honesty, optimism, confidentiality, discretion, flexibility, adaptability, leadership and patience.

To learn more about this opportunity or provide a confidential referral, please contact:

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