



Position Specification

President & CEO

The Company

Our client is an electronic payments association formed in the early 1970's by leading financial institutions in the states of Texas, New Mexico and Louisiana. Today, the Association has approximately 1,100 members, including financial institutions, businesses, government agencies and professionals. The Association operates under the direction of a member-elected board of directors and is assisted by a number of advisory committees populated by senior and executive officers of member organizations.

The Association is affiliated with many industry organizations and agencies in order to provide a complete array of services and capabilities to its members.

The Position

Location

Southwest US

Responsibilities

- Execute the Association's strategic vision, mission and plan as prescribed by the Association's Board of Directors.
- Direct the daily operations of the Association with 14 professionals and a \$3 million annual operating budget.
- Represent the Association with the Association's membership, the national association, strategic partners and industry stakeholders.
- Public and media spokesperson for the automated clearing house network, the payments industry and the Association.
- Develop, maintain and manage an extensive network of industry contacts including the Association's board of directors, membership and industry stakeholders.
- Position requires 50% to 60% travel on a national basis.

Travel

80% travel the first year, then 50% to 60% annually.

The Candidate

Education

Bachelor's degree or equivalent work experience.

Professional Qualifications

- Ten years of senior level experience in banking or electronic payments industry.
- Outstanding public speaking skills.





- Excellent writing skills.
- Demonstrated IT skills.

Personal Attributes

- Ability to understand, develop and articulate positions on complex payment system issues.
- Have long term planning skills and vision.
- Highly motivated and self actualized.
- Ability to develop and maintain long-term working relationships with industry stakeholders.
- Solid understanding of the inter-relationships of all components of the payment system especially electronic payments.
- Commitment to excellence and ability to inspire excellence in subordinates.
- Ability to lead, motivate and gain consensus within groups of strong, diverse personalities.
- Impeccable ethics and integrity.

To learn more about this opportunity or provide a confidential referral, please contact:

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Please use this reference code in the subject line of your response:

Reference Code: 348-01_President & CEO_PPI

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